

INDUSTRIAL DEVELOPMENT AGENCY
335 MONTGOMERY STREET, FLOOR 2M, SYRACUSE, NY 13202
315.435.3770 • ECONOMICDEVELOPMENT@ONGOV.NET

Regular Meeting Agenda April 11, 2024

8:30 AM Call to Order the Regular Meeting of the Agency

- A. Approval of Minutes: March 14, 2024
- B. Treasurer's Report
- C. Payment of Bills
- D. Conflict of Interest

Action Items:

1. TTM Technologies Inc. (3101-24-01A) Second Meeting

TTM Technologies Inc. is proposing construction of an approximately 214,770 square foot facility in the Town of Dewitt and corresponding renovations to their existing 164,215 square foot facility located on land adjacent to the new facility. The applicant is requesting exemptions from certain sales and use taxes, real property taxes and mortgage recording taxes.

Agency Action Requested:

a. A resolution of the Board authorizing the financial assistance the Agency will provide and the execution and delivery of the documents related to the provision of the financial assistance. Agency benefits requested include exemptions from certain real property taxes, sales and use taxes and mortgage recording taxes.

Representative: Kevin McAuliffe

2. Appointments

OCIDA Board to Appoint Alexis Rodriguez as Agency Secretary and Agency Public Hearing Officer.

Agency Action Requested:

a. A resolution of the Board appointing Alexis Rodriguez as Agency Secretary and Agency Public Hearing Officer.

Representative: Robert Petrovich, Executive Director

3. White Pine Commerce Park Easement

The Agency wishes to grant an easement over portions of the White Pine Commerce Park to Niagara Mohawk Power Corporation for the purpose of installing a natural gas line and other related facilities in support of the Micron semiconductor manufacturing facility.

Agency Action Requested:

a. A resolution of the Board authorizing the execution of an easement in connection with property located at Caughdenoy Road over portion of the White Pine Commerce Park for natural gas service and facilities.

Representative: Jeff Davis, Esq., Agency Counsel

4. Authorize Procurement of Signage for the Micron site and the White Pine Science & Technology Park site

Agency Action Requested:

a. A resolution of the Board authorizing the Executive Director to engage the requested scope of work to Charles Signs, Inc.

Representative: Robert Petrovich, Executive Director

5. Public Relations/Marketing Services – Contract Authorization

Agency Action Requested:

a. A resolution of the Board increasing the contract with ABC Creative Marketing Group in an amount not to exceed \$25,000 for public relations/marketing services for OCIDA to communicate the Agency's objectives.

Representative: Robert Petrovich, Executive Director

Adjourn

DRAFT

Onondaga County Industrial Development Agency Regular Meeting Minutes March 14, 2024

A regular meeting of the Onondaga County Industrial Development Agency was held on Thursday, March 14, 2024, 335 Montgomery Street, Floor 2M, Syracuse, New York.

Patrick Hogan called the meeting to order at 8:38 a.m. with the following:

PRESENT:

Patrick Hogan
Janice Herzog
Susan Stanczyk
Kevin Ryan
Fanny Villarreal
Elizabeth Dreyfuss

ABSENT:

Cydney Johnson

ALSO PRESENT:

Robert M. Petrovich, Executive Director
Nate Stevens, Treasurer
Karen Doster, Recording Secretary
Alexis Rodriguez, Assistant Treasurer
Len Rauch, Economic Development
Jeff Davis, Barclay Damon Law Firm
Amanda Fitzgerald, Barclay Damon Law Firm
Leila Dwyer, Barclay Damon Law Firm
Len Rauch, Office of Economic Development
McKenna Moonan, Office of Economic Development
Mike Lisson, Grossman St. Amour PLLC
Brianah Lane, Grossman St. Amour PLLC

<u>APPROVAL OF REGULAR MEETING MINUTES – FEBRUARY 8, 2024 AND FEBRUARY</u> 15, 2024

Upon a motion by Susan Stanczyk, seconded by Kevin Ryan, the OCIDA Board approved the regular meeting minutes of February 9, 2024 and February 15, 2024. Motion was carried.

TREASURER'S REPORT

Alexis Rodriguez gave a brief review of the Treasurer's Report for the month of February 2024.

Upon a motion by Fanny Villarreal, seconded by Janice Herzog, the OCIDA Board approved the Treasurer's Report for the month of February 2024. Motion was carried.

PAYMENT OF BILLS

Alexis Rodriguez gave a brief review of the Payment of Bills Schedule #490.

Upon a motion by Susan Stanczyk, seconded by Janice Herzog, the OCIDA Board approved the Payment of Bills Schedule #491 for \$788,227.51 with PILOT payments to Onondaga County for \$35,366.00, Town of Clay for \$4,712.00, Town of DeWitt for \$12,978.00, Town of Cicero \$7,770.00, Town of Elbridge for \$1,286.00, Town of Skaneateles for \$226.00, Town of Lafayette for \$2,966.00, North Syracuse School District for \$72,707.00, Jordan Elbridge Central School District for \$6,908.00, Marcellus Central School District for \$2,854.00, Lafayette Central School District for \$9,664.00, East Syracuse Minoa Central School District for \$66,986.00. Motion was carried.

CONFLICT OF INTEREST DISCLOSURE

The Conflict of Interest was circulated and there were no conflicts.

AUDIT FROM GROSSMAN ST. AMOUR – PRESENTATION OF AUDIT TO THE BOARD

Upon a motion by Janice Herzog, seconded by Susan Stanczyk, the OCIDA Board approved the 2023 audit of the Agency. Motion was carried.

REQUEST FOR PROFESSIONAL SERVICES: OCIDA AUDIT SERVICES.

Robert Petrovich stated as is customary practice, about every 3 years staff solicits request for proposals for audit services. He stated proposals were sent to out Dannible and McKee, Fust Charles, Dermody Burke and Brown, Grossman St. Amour and Bonadio. He stated responses were received from Grossman St. Amour and Bonadio. He stated this will be moved forward at

the Organizational Meeting in January for naming the Agency's audit firm and conflict firm/backup firm for special projects. He stated Grossman St. Amour is working through 2024 and the expectation is they will be appointed at the Organizational Meeting in January 2025.

Upon a motion by Janice Herzog, seconded by Susan Stanczyk, the OCIDA Board approved a resolution authorizing the Executive Director to notify designated firms for audit services. Motion was carried.

REQUEST FOR PROFESSIONAL SERVICES: OCIDA COUNSEL/SPECIAL COUNSEL/GENERAL LEGAL SERVICES.

Robert Petrovich stated it is customary practice every 3 years to solicit proposals from legal service providers in the community. He stated RFPs went out to Barclay Damon, Bond Schoeneck & King, Hancock Estabrook, Harris Beach, Mackenzie Hughes, Nixon Peabody and Trespasz & Marquardt. He stated responses were received from Barclay Damon, Bond Schoeneck & King, Hancock Estabrook, Harris Beach, Nixon Peabody and Trespasz & Marquardt. He stated in January 2025 at the Organization Meeting the Agency will name its primary counsel and also conflict counsel. He stated the expectation is all the responding firms will be awarded because periodically projects come forward and a particular firm may be conflicted out so we need to have a strong bench of legal service providers to be able to support the actions of the Board and the mission of the Agency.

Upon a motion by Janice Herzog, seconded by Susan Stanczyk, the OCIDA Board approved a resolution authorizing the Executive Director to notify designated firms for counsel/special counsel/general legal services. Motion was carried.

REQUEST FOR PROFESSIONAL SERVICES: OCIDA GOVERNMENT AND BUSINESS DEVELOPMENT SERVICES

Robert Petrovich stated again periodically we are seeking consultant and business development service assistance from a number of firms. He stated currently we do not have a provider and the contract we had has lapsed as of December 31. He stated staff submitted a request to various firms to submit proposals to provide us assistance in this area. He stated RFPs went out to

Hinman Straub, Lovell & Associates LLC, Ostroff Associates and Park Strategies LLC. He stated responses were received from Lovell & Associates, Ostroff Associates and Park Strategies. He stated after careful review and consideration based on prior experience and cost, being a factor but not the only factor, staff's recommendation is to engage with Lovell and Associates. He stated they by far have the experience with what the Agency has been working on over the last few years in the semi-conductor field and moreover they are the most economical choice.

Kevin Ryan stated the Agency has used Park Strategies for the past couple years. Robert Petrovich stated yes Park Strategies via Jeff Lovell and Mr. Lovell is no longer with Park Strategies.

Janice Herzog asked if they are local. Robert Petrovich stated they have a local presence but they are based out of Albany.

Upon a motion by Kevin Ryan, seconded by Janice Herzog, the OCIDA Board approved a resolution authorizing the Executive Director to notify Lovell and Associates, LLC of their award of the RFP for Government and Business Development services. Motion was carried.

REQUEST FOR PROFESSIONAL SERVICES: OCIDA BANKING AND FINANCIAL SERVICES

Nate Stevens stated request for proposals went out to Community Bank, Key Bank, M&T Bank, NBT Bank and Pathfinder. He stated responses were received from Community, M&T and NBT Bank. He stated the staff recommendation is to award to NBT Bank primarily due to the interest rate considerations in their proposal.

Robert Petrovich stated it is clear after staff analysis that the Agency based on its current standing by moving to NBT Bank will enjoy probably \$40,000 to \$50,000 a year more in interest payments than the Agency has been getting from M&T. He stated the relationship with M&T has been great but he thinks it is time to pivot and go in a different direction.

Upon a motion by Elizabeth Dreyfuss, seconded by Janice Herzog, the OCIDA Board approved a resolution authorizing the Executive Director to notify NBT Bank N.A. of their award of the RFP for Banking and Financial services. Motion was carried.

FINANCIAL ACCOUNTS AND SIGNATURE AUTHORIZATION

Nate Stevens stated to go along with the new banking relationship we are looking to reconfirm for the year who is going to be authorized to sign checks, bank documents etc. He stated the three people would be the chairperson, executive director and the treasurer.

Susan Stanczyk asked if the checks require two signatures. Nate Stevens stated yes.

Upon a motion by Fanny Villarreal, seconded by Susan Stanczyk, the OCIDA Board approved a resolution authorizing accounts and signature authority to Robert M. Petrovich, Nate Stevens and Patrick Hogan. Motion was carried.

Patrick Hogan stated he would like copies for all the Board members of all the pay outs specifically to each town, village and school district from the Agency's PILOT agreements. He stated he would like to emphasize it is almost \$6,800,000. He asked if the schedule can be put on the website. He stated this points out how much revenue is earned by the localities.

Susan Stanczyk stated it would be interesting to show what the property would have received without a project because 9 out of 10 times it is zero. Patrick Hogan stated that is an excellent idea.

Robert Petrovich asked if the Board would like that analysis. The Board stated they would like it.

Janice Herzog stated along with Mike Lisson she would like to recognize other staff and accountants in the office who have also worked on this document.

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Upon a motion by Susan Stanczyk, seconded by Janice Herzog, the OCIDA Board adjourned the
meeting at 8:50 a.m. Motion was carried.
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Robert M. Petrovich, Executive Director



March 31, 2024

Revenue / Expense / Income	Current Period	Current YTD
Operating/Non-Op Revenue	144,872	569,025
Administrative Expense	101,569	176,533
Operating/Program Expense	45,043	150,516
Net Ordinary Income	(1,740)	241,976

Current Assets	Current YTD	Prior YTD
Total Cash	7,238,195	4,665,662
Less Pass Through Received	ı	-
Available Cash	7,238,195	4,665,662
Receivables	338,333	722,839
Total	7,576,528	5,388,501

Profit and Loss

March 2024

	TOTAL
Income	
500 Operating Revenue	
2116 Fees	
2116.3 WPCP Agency Fee	111,111.11
Total 2116 Fees	111,111.11
2410 Lease Income	1,224.30
2655 Other Operating Revenue	5,000.00
Total 500 Operating Revenue	117,335.41
501 Non-Operating Revenue	
2401 Interest Income	25,036.48
501.2 Other Non-Operating Revenue	2,500.00
Total 501 Non-Operating Revenue	27,536.48
527 Nat Grid Matching Grant	4,807.00
534 Pilot & Pass Thru Revenue	
529 PILOT Income	31,869.87
Total 534 Pilot & Pass Thru Revenue	31,869.87
550 WPCP Pass Thru Revenue	360,240.66
Total Income	\$541,789.42
GROSS PROFIT	\$541,789.42
Expenses	
6400 Operating Expense	
6401 Insurance	
6401.1 D&O Insurance	6,318.00
Total 6401 Insurance	6,318.00
6407 Administrative Expense	101,569.15
6408 Meeting Expenses	225.14
6409 Conference Attendence	10,099.44
6410 Office Expense	455.91
6411 Memberships / Sponsorships	3,500.00
6415 FTZ	75.00
Total 6400 Operating Expense	122,242.64
6500 Agency Program Expenses	
6510 White Pine Commerce Park	
6510.6 Taxes/SDC	78.61
6510.7 WPCP Marketing	15,350.56

Profit and Loss March 2024

	TOTAL
6530 800 Hiawatha Blvd. West	
6530.3 Engineering	8,940.50
Total 6530 800 Hiawatha Blvd. West	8,940.50
Total 6500 Agency Program Expenses	24,369.67
Total Expenses	\$146,612.31
NET OPERATING INCOME	\$395,177.11
NET INCOME	\$395,177.11

Balance Sheet

As of March 31, 2024

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
200 Cash	0.00
200.1 Cash - M & T Checking	5,302,949.76
200.2 Cash - M & T Money Maker Savings	1,944,153.06
200.4 Destiny USA Restricted Cash	-8,957.82
210 Petty Cash	50.00
Total 200 Cash	7,238,195.00
Total Bank Accounts	\$7,238,195.00
Accounts Receivable	
380 Accounts Rec.	
380.6 A/R Fees, Lease & PILOT	1,510,977.03
Total 380 Accounts Rec.	1,510,977.03
Total Accounts Receivable	\$1,510,977.03
Total Current Assets	\$8,749,172.03
Fixed Assets	
100 Land	
101 White Pines Commerce Park	0.05
101.1 WPCP GEIS	
101.101 CHA GEIS 1	0.05
101.102 CHA GEIS 2	0.36
101.104 GEIS Reg Plan Board Overview	-0.26
Total 101.1 WPCP GEIS	0.15
101.2 WPCP Legal	0.25
101.3 Engineering Services	16,190.00
101.301 Temporary Access	0.44
101.4 Environmental/Demo Services	109.98
Total 101.3 Engineering Services	16,300.42
101.5 Land Acquisition Costs	
101.501 Land Purchases	-0.43
101.502 Closing Costs	0.14
Total 101.5 Land Acquisition Costs	-0.29
101.6 WPCP Marketing	221.83
Total 101 White Pines Commerce Park	16,522.41
106 North Salina Properties	0.00
106.1 435 North Salina	-0.45
106.3 435 North Salina Building	-0.47
100.0 100 North Califia Ballating	-0.47

Balance Sheet

As of March 31, 2024

	TOTAL
107 800 Hiawatha	604,840.42
108 White Pine Science & Technology Park	2,140,557.00
Total 100 Land	2,761,918.91
104 Machinery & Equipment	
104.1 Office Furniture	1,429.00
104.2 Equipment	4,589.00
Total 104 Machinery & Equipment	6,018.00
211 A/D Office Furniture	-5,042.00
250 Investment in Real Property	30,756,703.00
Total Fixed Assets	\$33,519,597.91
Other Assets	
240 Blue Sky Redevelopment	1,641.76
Total Other Assets	\$1,641.76
TOTAL ASSETS	\$42,270,411.70
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
300 WPCP Pass Thru Payable	780,532.16
Total Accounts Payable	\$780,532.16
Other Current Liabilities	
600 Accounts Payable	0.00
600.1 Due to Related Party - OED	176,532.09
600.102 Due to BD WPCP	-0.34
600.204 OHB Redev LLC Funds	800,000.00
600.205 Exp Pay Prev Period	0.03
600.206 Mileage Reimbursement	0.34
600.208 BlueRock Energy Agreement Deposit	25,000.00
600.209 Syracuse Rail Overpayment	500.00
600.3 Onondaga County Loan	28,079,656.77
600.31 Accrued Interest - OC Note Payable	1,823,051.00
Total 600.3 Onondaga County Loan	29,902,707.77
Total 600 Accounts Payable	30,904,739.89
601 PILOT and Pass Thru Payable	
603 PILOT Pass Thru	-6,834,754.89
Total 601 PILOT and Pass Thru Payable	-6,834,754.89
631 Due to Other Governments	
631.1 Towns	
631.15 Salina	-0.81
631.155 Skaneateles	0.10

Balance Sheet As of March 31, 2024

	TOTAL
Total 631.1 Towns	-0.7
631.3 Schools	
631.356 Syracuse	-0.10
Total 631.3 Schools	-0.10
631.4 Onondaga County	-0.09
631.5 City of Syracuse	-0.36
Total 631 Due to Other Governments	-1.26
Total Other Current Liabilities	\$24,069,983.74
Total Current Liabilities	\$24,850,515.90
Total Liabilities	\$24,850,515.90
Equity	
3900 Equity Unreserved	7,227,937.45
3901 Equity-Investment Fixed Assets	2,345,838.63
463 Reserve For Contracts	368,811.84
465 Equity - Unreserved	4,017.16
Net Income	7,473,290.72
Total Equity	\$17,419,895.80
OTAL LIABILITIES AND EQUITY	\$42,270,411.70

ONONDAGA COUNTY INDUSTRIAL DEVELOPMENT AGENCY PAYMENT OF BILLS - SCHEDULE #492 April 11, 2024

GENERAL EXPENSES

1.	ADVANCE MEDIA NEW YORK* Public Hearing Notice, Inv#1286971	\$ 133.28
2.	NYS ECONOMIC DEVELOPMENT COUNCIL* 2024 Annual Meeting Sponsor, Inv#1330	\$ 3,500.00
3.	BRIAN R. HALL - RECEIVER OF TAXES** WPCP 2024 Real Property Taxes	\$ 78.61
4.	BROWN & BROWN INSURANCE SERVICES, INC.** D&O Insurance Renewal	\$ 6,318.00
5.	ONONDAGA CIVIC DEVELOPMENT CORPORATION Toshiba Reimbursement, Inv#1160	\$ 261.00
6.	BARCLAY DAMON LLP OHB Redev, Inv#'s 5279665, 5275645	\$ 76,076.98
7.	BARCLAY DAMON LLP Roth Steel, Inv#'s 5279662, 5279655	\$ 3,802.50
8.	BARCLAY DAMON LLP IDA Matters, Inv#'s 5277739, 5280190	\$ 7,838.25
9.	BARCLAY DAMON LLP Caughdenoy Rd Business Park, Inv#5279667, 5275671	\$ 6,464.53
10.	BARCLAY DAMON LLP February 2024 Legal Costs	\$ 177,777.78
11.	JMT OF NEW YORK, INC. February 2024 Engineering Costs	\$ 128,787.88
12.	GORICK CONSTRUCTION CO., INC.	\$ 145,261.84
*Ra	Demolition Costs TOTAL attification of checks dated March 12, 2024	\$ 556,300.65

**Ratification of checks dated March 25, 2024

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ONONDAGA COUNTY INDUSTRIAL DEVELOPMENT AGENCY

Project Summary DRAFT

2/7/2024

1. Project	TTM Technol	ogies, Inc.	2. Project Number	3101-24-
3. Location	Dewitt		4. School District	East Syracuse Mind
5. Tax Parcel(s)	· ·	03907-06.0/1; 03710-04.4; 03710 03710-03.1; 03710-02.1; 03710-0	· Village	Manufacturing
7 Total Duningt Cost	<u>, </u>	122,446,494	8. Total Jobs	908
7.Total Project Cost	\$	' '		
Land Acquisition	\$	3,000,000	8A. Job Retention	508
Site Work/Demo	\$	4,178,676	8B: Job Creation	400
Building Construction & Renovation	\$	65,204,493	(Next 4 Years)	
Furniture & Fixtures	\$	12,000,000	•	
Equipment	\$	34,000,000		
Project Soft Cost	Ś	4.063.325		

Community Investment / Abatement	TTM Technologie	es, Inc.	Project Description
Fisc	al Impact (\$)		
Abatement Summary	\$15,937,385		
Sales Tax Abatement	\$4,500,000		
Mortgage Tax Abatement	\$825,000		
Property Tax Relief (PILOT)	\$10,612,385		TTM Technologies Inc. are proposing construction of an approximately 214,770 square foot facility in the Town of Dewitt and corresponding renovations to their
Community Investment	\$1,063,150,424		existing 164,215 square foot facility located on land adjacent to the new facility.
PILOT Payments (30 yrs)	\$16,026,540		
Project Salaries and Benefits Estimate (10 yrs)	\$898,559,390		
Construction Benefit Estimate	\$26,118,000		
Total Project Cost	\$122,446,494		
Investment:Abatement Ratio	66.71	:1	

TTM Technologies, Inc.

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DR	AFT 2.6.2024		
f	or 30 years		
OCIDA estimate of current market value		\$	11,175,500
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Projected investment		\$	65,204,493
OCIDA estimate of increase in value		\$	10,738,500
OCIDA estimated value after project is completed		\$	21,914,000
	T T	 1	
Taxes that would have been collected if the project did not occur		\$	13,585,074

PILOT YEAR	Exemption %	С	County PILOT Amount	Town	S	School District	Total PILOT	F	ull Tax Payment w/o PILOT	N	let Exemption
1	100%	\$	41,500.38	\$ 52,082.08	\$	241,288.57	\$ 334,871.02	\$	656,647.44	\$	321,776.43
2	100%	\$	42,330.38	\$ 53,123.72	\$	246,114.34	\$ 341,568.44	\$	669,780.39	\$	328,211.95
3	100%	\$	43,176.99	\$ 54,186.19	\$	251,036.63	\$ 348,399.81	\$	683,176.00	\$	334,776.19
4	100%	\$	44,040.53	\$ 55,269.92	\$	256,057.36	\$ 355,367.80	\$	696,839.52	\$	341,471.72
5	100%	\$	44,921.34	\$ 56,375.31	\$	261,178.50	\$ 362,475.16	\$	710,776.31	\$	348,301.15
6	100%	\$	45,819.77	\$ 57,502.82	\$	266,402.07	\$ 369,724.66	\$	724,991.84	\$	355,267.17
7	100%	\$	46,736.16	\$ 58,652.88	\$	271,730.12	\$ 377,119.16	\$	739,491.67	\$	362,372.52
8	100%	\$	47,670.89	\$ 59,825.94	\$	277,164.72	\$ 384,661.54	\$	754,281.51	\$	369,619.97
9	100%	\$	48,624.30	\$ 61,022.45	\$	282,708.01	\$ 392,354.77	\$	769,367.14	\$	377,012.37
10	100%	\$	49,596.79	\$ 62,242.90	\$	288,362.17	\$ 400,201.87	\$	784,754.48	\$	384,552.61
11	100%	\$	50,588.73	\$ 63,487.76	\$	294,129.42	\$ 408,205.90	\$	800,449.57	\$	392,243.67
12	100%	\$	51,600.50	\$ 64,757.52	\$	300,012.01	\$ 416,370.02	\$	816,458.56	\$	400,088.54
13	100%	\$	52,632.51	\$ 66,052.67	\$	306,012.25	\$ 424,697.42	\$	832,787.73	\$	408,090.31
14	100%	\$	53,685.16	\$ 67,373.72	\$	312,132.49	\$ 433,191.37	\$	849,443.49	\$	416,252.12
15	100%	\$	54,758.86	\$ 68,721.19	\$	318,375.14	\$ 441,855.20	\$	866,432.36	\$	424,577.16
16	100%	\$	55,854.04	\$ 70,095.62	\$	324,742.64	\$ 450,692.30	\$	883,761.01	\$	433,068.70
17	100%	\$	56,971.12	\$ 71,497.53	\$	331,237.50	\$ 459,706.15	\$	901,436.23	\$	441,730.08
18	100%	\$	58,110.54	\$ 72,927.48	\$	337,862.25	\$ 468,900.27	\$	919,464.95	\$	450,564.68
19	100%	\$	59,272.76	\$ 74,386.03	\$	344,619.49	\$ 478,278.28	\$	937,854.25	\$	459,575.97
20	100%	\$	60,458.21	\$ 75,873.75	\$	351,511.88	\$ 487,843.84	\$	956,611.33	\$	468,767.49
21	100%	\$	61,667.38	\$ 77,391.23	\$	358,542.12	\$ 497,600.72	\$	975,743.56	\$	478,142.84
22	90%	\$	68,944.83	\$ 86,524.28	\$	400,854.19	\$ 556,323.30	\$	995,258.43	\$	438,935.13
23	80%	\$	76,488.72	\$ 95,991.69	\$	444,715.34	\$ 617,195.75	\$	1,015,163.60	\$	397,967.85
24	70%	\$	84,306.79	\$ 105,803.20	\$	490,170.58	\$ 680,280.57	\$	1,035,466.87	\$	355,186.31
25	60%	\$	92,406.98	\$ 115,968.76	\$	537,266.15	\$ 745,641.90	\$	1,056,176.21	\$	310,534.31
26	50%	\$	100,797.46	\$ 126,498.63	\$	586,049.48	\$ 813,345.57	\$	1,077,299.73	\$	263,954.17
27	40%	\$	109,486.59	\$ 137,403.31	\$	636,569.23	\$ 883,459.13	\$	1,098,845.73	\$	215,386.60
28	30%	\$	118,482.97	\$ 148,693.57	\$	688,875.35	\$ 956,051.89	\$	1,120,822.64	\$	164,770.75
29	20%	\$	127,795.41	\$ 160,380.48	\$	743,019.09	\$ 1,031,194.99	\$	1,143,239.10	\$	112,044.11
30	10%	\$	137,432.96	\$ 172,475.40	\$	799,053.03	\$ 1,108,961.38	\$	1,166,103.88	\$	57,142.50
TOTAL	-	\$	1,986,160.05	\$ 2,492,588.03	\$	11,547,792.11	\$ 16,026,540.19	\$	26,638,925.55	\$	10,612,385.36

	Year							
	1	2	3	4				
		Jobs						
Current/Actuals	508	508	508	508				
Creation Goals	15	60	245	80				
Total								
Employment								
Employment Goals	523	583	828	908				

Scheduled PILOT payments

16,026,540



ONONDAGA COUNTY INDUSTRIAL DEVELOPMENT AGENCY APPLICATION FOR FINANCIAL ASSISTANCE

- 1. Fill in all blanks using "none", "not applicable" or "not available". If you have any questions about the way to respond, please call the Onondaga County Industrial Development Agency (the "Agency" or "OCIDA") at 315-435-3770.
- 2. In accordance with Section 224-a(8)(d) of Article 8 of the New York Labor Law, the Agency has identified that any "financial assistance" (within the meaning of Section 858 of the General Municipal Law) granted by the Agency to the Applicant consisting of sales and use tax exemption benefits, mortgage recording tax exemption benefits and real property tax exemption benefits, constitutes "public funds" within the meaning of Section 224-a(2)(b) of Article 8 of the New York Labor Law and such funds are not excluded under Section 224-a(3) of Article 8 of the New York Labor Law. The Agency hereby notifies the Applicant of the Applicant's obligations under Section 224-a (8)(a) of Article 8 of the New York Labor Law.
- 3. If the OCIDA Board approves benefits, it is the company's responsibility to obtain and submit all necessary forms and documents.
- 4. All projects approved for benefits by the OCIDA Board will close with the Agency within 6-months of the OCIDA Board approval date. If this schedule cannot be met, the Applicant will need to submit a closing schedule modification written request to the Executive Director that will be presented to OCIDA Board for consideration.
- 5. The Agency will not give final approval for this Application until the Agency receives a completed NYS Full Environmental Assessment Form concerning the project which is the subject of this Application. The form is available at https://extapps.dec.ny.gov/docs/permits ej operations pdf/feafpart1.pdf
- 6. Public Officers Law stipulates all records in the possession of the Agency (with certain limited exceptions) are open to public inspection and reproduction. Should the Applicant believe there are project elements which are trade secrets if publicly disclosed or otherwise widely disseminated, would cause substantial injury to the Applicant's competitive position, the Applicant must identify such elements in writing and request that such elements be kept confidential. In accordance with Article 6 of the Public Officer's Law, the Agency may also redact personal, private, and/or proprietary information from publicly disseminated documents.
- 7. The completed Application and associated fees MUST be received 10 business days prior to the upcoming OCIDA Board meeting in order to be placed on the agenda. A signed application may be submitted by mail, fax or electronically in PDF format to Nancy Lowery at svetlanadyer@ongov.net
 - A check payable to the Agency in the amount of \$1,000
 - A check payable to Barclay Damon LLP in the amount of \$2,500

This Application was adopted by the OCIDA Board on June 8, 2023.

Return completed application to: Onondaga County Industrial Development Agency 335 Montgomery Street, Floor 2M Syracuse, NY 13202 Phone: 315-435-3770 | Fax: 315-435-3669

svetlanadyer@ongov.net

Section I: Applicant Information

Submittal Date:1/26/24	
A) Applicant/Project Operator informati	on (company receiving benefits):
1. Applicant/Project Operator: TTM T	echnologies, Inc.
Applicant/Project Operator Address:	Syracuse Campus - 6635 Kirkville Road, East Syracuse, NY 10357
Phone: (714) 327-3000	Fax:
Website: www.ttm.com	Email: _dan.weber@ttmtech.com
Federal ID#: 91-1033443	NAICS: 33418 and 336414
State of Incorporation: Delaware	
See link for your NYS incorporation	information. https://apps.dos.ny.gov/publicInquiry
2. Owner (if different from Applican	t/Project Operator): See attachment
Owner Address:	
Federal ID#:	
List of stockholders, members, or	partners of Owner:
B) Applicant Business Organization (che	ck appropriate category):
● Corporation ☐ P	artnership
☐ Public Corporation ☐ Jo	pint Venture
☐ Sole Proprietorship ☐ I	imited Liability Company
Other, explain	
List all stockholders, members, or partner	ers with % of ownership greater than 5%:
Name	% of ownership
TTM Technologies, Inc. is a publicly traded company.	
Ownership fluctuates, but TTM reports annually the	
shareholders with ownership greater than 5%.	
See TTM's SEC Schedule 14A, page 23.	

]	Estimated % of sales within Onondaga County: Estimated % of sales outside Onondaga County Estimated % of sales outside New York State by Estimated % of sales outside the U.S.: (*Percer	but within New York State: 4.0% ut within the U.S.: 77.38%				
A	Applicant /Owner History:					
1	. Is the Owner and/or Applicant or any manage plaintiff or defendant in any civil or criminal	er or owner of the Owner and/or Applicant now a litigation? No Yes, explain				
2	2. Has any owner of manager of the Owner and criminal offense (other than a minor traffic vi	/or Applicant listed above ever been convicted of a iolation)? ■ No □ Yes, explain				
3	8. Has any person listed in Section I ever been i No Yes, explain	n receivership or declared bankruptcy?				
D)	Has the Applicant/Owner received assistance	e from Onondaga County Industrial Development				
	Agency (OCIDA, Syracuse Industrial Develop	oment Agency (SIDA), New York State or the				
	Onondaga Civic Development Corporation (OCDC) in the past?					
	No Yes, explain (Provide year, project name, benefit description, amounts, address)					
	See narrative.	t hame, beliefit description, amounts, address)				
E						
L)	Individual Completing Application:					
	Name: Joseph Schneider	Title: VIce President, General Counsel A&D BU				
	Address: 200 E. Sandpointe, Suite 400, Santa Ana, CA 92707	Phone: (314) 719-1840				
	Cell Phone:	E-mail: joe.schneider@ttmtech.com				
F)	Company Contact (if different from individ	lual completing application):				
	Name: Dan Weber	Title: Executive Vice President and General Counsel				
	Address: 200 E. Sandpointe, Suite 400, Santa Ana, CA 92707	Phone: _ (314) 746-2205				
	Cell Phone:	Email: dan.weber@ttmtech.com				

C) Applicant Business Description:

G) Company Counsel:

Name of Attorne	y: Kevin McAuliffe
Firm Name: Ba	rclay Damon
Address: Barclay	Damon Tower, 125 East Jefferson Street, Syracuse, NY 13202
Phone: (315) 425	-2875
Cell Phone:	
Fmail: kmcauliffe@	®barclavdamon.com

Section II: Project and Site Information

A) Project Location is where the investment will take place. If Applicant is moving, the new location should be entered here and the current location should be in Section I. Address: 6635 Kirkville Road-6457/6473/6485/6493 Fly Road Legal Address (if different): City:_____ Town: DeWitt School District: East Syracuse Minoa Zip Code: 13057 Tax Map Parcel ID(s): 039.-07-06.0; 039.-07-06.0/01; 037.-10-04.4; 037.-10-05.1 (existing), 037.-10-04.1, 037.-10-03.1, 037.-10-02.1, 037.-10-01.1 Full Market Value: See attached Square Footage of Existing Building(s): See attached B) Project Activity (Check all that apply): New construction ☐ Acquisition of existing facility Expansion to current facilities Brownfield/Remediated Brownfield Renovation of existing facility Demolition and construction Purchase of machinery/equipment C) Select Project Type or Project End Use at site (you may check more than one): ☐ Mixed Use Manufacturing Retail (see Section V) ☐ Facility of Aging ☐ Housing Project (see Section VII) Distribution/Wholesale ☐ Civic Facility (not for profit) ☐ Commercial ☐ Industrial ☐ Renewable Energy Project (see Section VI) Other, explain Critical support for the Defense Industry for advance PCB's D) Project Narrative: Please check one of the two boxes below and attach statement. • A statement that the Project described in this application would not be undertaken but for the financial assistance provided by the Agency. ☐ If the Project is going to advance regardless of any financial assistance from the Agency, please provide a statement indicating why the project should be considered by the Agency for any financial assistance.

E)	attached copies of site plans, sketches or maps. This narrative should include, but is not limited to:
	(i) a description of your Company's background, customers, goods and services and the principal products to be produced and/or the principal activities that will occur on the Project site;
	☐ (ii) the size of the Project in square feet and a breakdown of square footage per each intended use;
	(iii) the size of the lot upon which the Project sits or is to be constructed;
	(iv) the current use of the site and the intended use of the site upon completion of the Project;
	(v) describe your method for site control (Own, lease, other).
F)	Will the completion of the Project result in the removal of an industrial or manufacturing plant of the company from one area of the state to another area of the state OR in the abandonment of one or more plants or facilities of the company located within the state? No Yes
G)	Please describe any compelling circumstances the Agency should be aware of while reviewing this application.
H)	Local Approvals (Site Plan and Environmental Review)
	Have site plans been submitted to the appropriate town or local planning department? No. When will the plans be submitted? Yes, what is the status? See attached
	Has the project received site plan approval from the town or local planning board? No, anticipated approval date. April 2024 Yes, date
	If yes, provide the Agency with a copy of the Planning Board's approval resolution along with the related SEQR determination. (NOTE: SEQR determination is required for final approval and sales tax agency appointment.)
	 Environmental Review Information a. Please attach the appropriate Environmental Impact Forms to your application. Here is a link to the SEQR forms: https://extapps.dec.ny.gov/docs/permits_ej_operations_pdf/feafpart1.pdf b. Has Lead Agency been established? No Yes, name of Lead Agency Town of DeWitt (1/25/24) c. Have any environmental issues been identified on the property? No Yes, explain

Section III: FINANCIAL AND EMPLOYMENT INFORMATION

A) Project Costs and Finances

Description of Costs	Total Budget Amount
Land Acquisition	\$3,000,000
Site Work/Demo	\$4,178,676
Building Construction & Renovation	\$65,204,493
Furniture & Fixtures	\$12,000,000
Equipment	\$34,000,000
Engineering/Architectural Design	
Legal	
Management/Developer Fees	
Additional Soft Cost	\$4,063,325
Other-explain	
Total Project Cost	

Please have documentation available upon request. Do not include OCIDA fees, OCIDA application fees or OCIDA legal fees as part of the Total Project Cost.

TOT	AL Project Costs	<u>\$ 122,446,494</u>
Sou	rces of Funds for Project Costs:	
	Bank Financing	\$_110,000,000
2.	Equity	\$12,446,494
3.	Tax Exempt Bond Issuance (if applicable)	\$
4.	Taxable Bond Issuance (if applicable)	\$
5.	Public Sources (Include sum total of all state and federal grants and tax credits)	\$
-Id	entify each state and federal grant/credit:	
	ESD Grant (Discretionary)	\$ <u>5,000,000</u>
		\$
		\$
6.	Total Sources of Funds for Project Costs	\$ 122,446,494

C) Employment and Payroll Information

Full Time Equivalent (FTE) is defined as one employee working no less than 35 hours per week or two or more employees together working a total of 35 hours per week.

1.	Are there people currently employed at the project site?	
	No Yes, provide number of FTE jobs at the project site 508	
	If you are relocating, are all employees moving to new site? No, explain	Yes

2. Complete the following:

Estimate the number of FTE jobs to be retained as a result of this Project:	508
Estimate the number of construction jobs to be created by this Project:	300
Estimate the average length of construction jobs to be created (months):	24
Current annual payroll including the benefit cost:	\$53,602,082.87
Average salary amount that is an employee benefit (%):	26%
Average annual growth salary/wage rate (%)	3%
Provide an estimate of the number of residents in the Economic Development Region (Onondaga, Madison, Cayuga, Oneida, Oswego, and Cortland Counties) to fill new FTE jobs:	400

D) New Employment Benefits

Complete the following chart indicating the number of FTE jobs currently employed by the Applicant, FTE jobs currently employed at the Project and the number of FTE jobs that will be created at the Project site at the end of the first, second, and third, years after the Project is completed. Jobs should be listed by title of category (see below), including FTE independent contractors or employees of independent contractors that work at the Project location. Do not include construction workers.

Please use this chart to illustrate the current employment:

Job Title/Category	Current Annual Pay	Current Employment (FTE)
Production Operator	\$53,235.42	41
Inspection, Shipping, Wet Lab	\$60,172.53	33
All Tech A, CAM Op, IT	\$82,672.79	59
Eng. and Planning	\$89,185.01	13
HR, EHSS, Test Eng. PM, EPM	\$111,821.75	28
SG&S, Eng. M/T, Test M2, More	\$87,031.65	334

Please use this chart to illustrate the projected employment growth:

Job Title/Category	Current Annual Pay	FTE Jobs Created Year 1	FTE Jobs Created Year 2	FTE Jobs Created Year 3*
*See Addendum				

E) Financial Assistance sought:
Real Property Tax Abatement (PILOT): Agency Staff will provide draft and final PILOT schedule:
Mortgage Recording Tax Exemption (.75% of mortgage): \$825,000
Sales and Use Tax Exemption (4% Local, 4% State): \$4,500,000
☐ Tax Exempt Bond Financing (Amount Requested):
☐ Taxable Bond Financing (Amount Requested):

F) Mortgage Recording Tax Exemption Benefit Calculator: Amount of m subject to mortgage recording tax:	ortgage that would be
Mortgage Amount (include sum total of construction/permanent/bridge financing):	\$ <u>110,000,000</u>
Estimated Mortgage Recording Tax Exemption Benefit (product of mortgage amount as indicated above, multiplied by .0075):	\$ 825,000
G) Sales and Use Tax Benefit Calculator: Gross amount of costs for good subject to State and local Sales and Use Tax:	ds and services that are \$_56,250,000
Estimated State and local Sales and Use Tax Benefit (product of 8% m above):	ultiplied by the figure, \$_4,500,000

Section IV: Estimate of Real Property Tax Abatement Benefits

This section of the Application will be: (i) completed by Agency Staff based upon information contained within the Application, and (ii) provided to the Applicant for ultimate inclusion as part of this completed Application prior to the completed application being provided to the OCIDA Board.

A) PILOTS Estimate Table Worksheet

OCIDA estimate of current value	
New construction and renovation costs	
OCIDA estimate of increase in value	
OCIDA estimated value of completed project	
OCIDA estimate of taxes that would have been collected if the project did not occur	
Scheduled PILOT payments	

	Exemption %	County PILOT mount	Local PILOT Amount	School PILOT Amount	Total PILOT	Full Tax Payment w/o PILOT	Net Exemption
1	100						
2	90						
3	80						
4	70						
5	60						
6	50						
7	40						
8	30						
9	20						
10	10						
TOTAL							

Estimates provided are based on current property tax rates and assessment value (current as of date of application submission) and have been calculated by IDA staff.

SECTION: V For Retail Projects Only

1.	Will the cost of the retail portion of the Project exceed one-third of the total project cost? Yes No If yes, please answer, questions 2, 3 and/or 4 below. If yes, please explain how much the project will exceed one-third of the total project cost.
2.	Is the Project located in a distressed area? A distressed area is a census tract that has a) A poverty rate of at least 20% or at least 20% of households receiving public assistance, and (b) an unemployment rate of least 1.25 times the statewide unemployment rate for the year to which the date relates.
3.	Is the Project likely to attract a significant number of visitors from outside of the economic development region? Yes No
	If yes, please provide a third party market study.
4.	Is the predominate purpose of the Project to make available goods or services which would not, but for the Project, be reasonably accessible to the residents of the Town, City, County or Village of where the Project will be located. Yes No
	If yes, please provide data and explain.

SECTION VI: For Solar Projects Only

Please answer all the questions as an addendum to this application:

1.	Describe the reasons why the Agency's financial assistance is necessary. Describe how the Project would be affected if these benefits were not provided. [see Section II (C)]
2.	Is the Applicant leasing the property? Yes, please provide a copy of the lease No, purchased the property. Please provide documentation.
3.	Has the Applicant provided written communication to the affected taxing jurisdictions notifying them of its intent to construct a renewable energy project? Yes No
4.	Has the Applicant received a letter of support for the megawatt cost to be used as a basis for the PILOT from the town, city, and village where the Project is located?
	Yes, please provide copy of the letter.
	□ No
5.	Has the Applicant received a letter of support for the megawatt cost to be used as a basis for PILOT from the school district?
	Yes, please provide copy of the letter.
	□ No
6.	Is the entire parcel being used for the solar project? Yes
	No, have you reached out to the town assessor to discuss a subdivision or slash parcel? Explain:
7.	Will the Applicant enter into a decommissioning plan with the host community, including financial assurance the plan can be executed?
	Yes, explain.
	□ No

*PLEASE SEE FOLLOWING PAGE FOR OCIDA SOLAR GUIDANCE & BEST PRACTICE

OCIDA Solar PILOTs Guidance and Best Practice

OCIDA SOLAR PILOTS GUIDANCE AND BEST PRACTICE

To be placed on the Agency meeting agenda, proposed solar projects must provide the Agency with the following in advance of the Project's first OCIDA Board meeting:

- 1. Fully completed OCIDA application.
- 2. Copy of Environmental Assessment Form.
- 3. A SEQR resolution approved by a local municipality indicating the municipality that is lead agency, the type of action (I, II, or unlisted) and, if completed, the SEQR determination made by the municipality.
- 4. Copies of your zoning applications submitted to the local municipality.
- 5. Verification of parcel subdivision process with the town (if the entire parcel will not be used for the solar project).
- 6. A statement clarifying whether the applicant will lease or purchase the real property on which the Project is situated. If leased, provide a copy of the proposed or executed lease. If lease parcel is less than entire parcel then see 5 above.
- 7. A supporting document from the local town, village, city, and/or school district outlining the agreed upon cost per megawatt to be used as a basis for the PILOT. The Agency cannot create the PILOT schedule without this information.
- 8. Absent a showing otherwise by the Company, deemed acceptable by the Agency in the sole and absolute discretion, the Company must close with the Agency on a project prior to consideration of any requested organizational structure or project entity ownership changes.

You will receive a draft Cost Benefit Analysis and a Draft PILOT schedule from this office. You may use these documents as your Project progresses through the Agency approval process. Agency staff are available to update these two documents as needed.

SECTION VII: For Housing Projects Only

Please answer all the questions as an addendum to this application:

- 1. Describe the reasons why the Agency's financial assistance is necessary. Describe how the project would be impacted if these benefits were not provided. [see Section II (C)]
- 2. Is the Project being built in a blighted area? If yes, please describe.
- 3. Is the Project fulfilling an unmet need in the area? If yes, please explain.
- 4. Please provide a market study documenting a need for such housing.
- 5. Is there support from local government officials for the Project and for the financial assistance being requested from the Agency? If yes, please provide written documentation.
- 6. Is the Project considered infill in a populated area? If yes, please explain.
- 7. Does the Project provide walkability? If yes, please explain.
- 8. Is there additional county infrastructure necessary to service the Project? If, yes, please explain.
- 9. Is the Project part of a larger mixed-use development? If yes, please describe.

Section VIII: Local Access Policy Agreement

In absence of a waiver permitting otherwise, every project seeking the assistance of the Onondaga County Industrial Development Agency (Agency) must use local general contractors, subcontractors, and labor for one-hundred percent (100%) of the construction of new, expanded, or renovated facilities. The project's construction or project manager need not be a local company.

Noncompliance may result in the revocation and/or recapture of all benefits extended to the project by the Agency. Local Labor is defined as laborers permanently residing in the State of New York counties of Cayuga, Cortland, Herkimer, Jefferson, Madison, Oneida, Onondaga, Oswego, Tompkins, and Wayne. Local (General/Sub) Contractor is defined as a contractor operating a permanent office in the State of New York counties of Cayuga, Cortland, Herkimer, Jefferson, Madison, Oneida, Onondaga, Oswego, Tompkins and Wayne. The Agency may determine on a case-by-case basis to waive the Local Access Policy for a project or for a portion of a project where consideration of warranty issues, necessity of specialized skills, significant cost differentials between local and non-local services or other compelling circumstances exist. The procedure to address a local labor waiver can be found in the OCIDA handbook, which is available upon request.

address a local labor waiver can be found in the OCIDA	A handbook, which is available	e upon request.
In consideration of the extension of financial assistance Company understands the Local Access Policy and agrichat an Agency tax-exempt certificate is typically valid project inducement and extended thereafter upon required inducement and request for a waiver to this policity the Agency.	ees to abide by it. The Compa I for 12 months from the effec- uest by the Company. The Co	ny understands tive date of the ompany further
l agree to the conditions of this agreement and cerconstruction and employment activities for the project. If there are two applicants (Real Estate Holding an complete this page.	as of $1/26/24$ (date).	

Applicant(s) Company:	eciniologies, mc.					
Representative for Contract: Dan	n Weber, EVP & General Coun	sel				
Address: 200 E. Sandpointe, Suit	e 400 City: Santa Ana	State:	CA	Zip:_	92707	_
Phone: (314) 746-2205	Email: dan.weber@					
Project Address: 6635 Kirkville	Road City: East Syracuse	State:	NY	Zip:	13057	
Signature:						
General Contractor:	-					
Contact Person:						
Address:	City:	State:_	······································	_Zip:		
Phone:						
Authorized Representative:		_Title:				
Signature:						

Section IX: Agency Fee Schedule

Minimum Fee to be applied to all project receiving OCIDA benefits is 1% of the Total Project Cost (TPC)

ACTIVITY	FEES	COMMENTS
Non- refundable Application Fee (All projects except Solar Projects)	\$1,000	Due at time of application
Non-refundable Application Fee (Solar Projects Only)	\$10,000	11
Legal Deposit (All projects except Solar Projects)	\$2,500	Due at time of application
Legal Deposit (Solar Projects Only)	\$5,000	
Minimum Fee of 1% of TPC		
1. Sales and Use Tax Exemption	.01 X TPC	Due at closing
2. Mortgage Recording Tax		
3. PILOT is an additional fee	.0025 X TPC (total X .0125)	
4. Bond refinancing	.0025 X TPC (total X .015)	
Projects that exceed \$250,000,000 in Total Project Cost and/or create in excess of 500 new jobs, may be eligible to negotiate a nonstandard Agency fee with the Executive Director.	TBD based on Executive Director determination	Due at closing
Agency Legal Fees		
Fee for first \$20 million	.0025 X of the project cost or bond amount	Due at closing
Fee for expenses above \$20 million	.00125 X of project cost or bond amount	
Amendment or Modification of IDA documents, including but not limited to name or organization change, refinancing, etc. Consent to the amendment or modification of IDA documents prior to closing on the project shall be given at OCIDA's sole and absolute discretion.	\$2500 All Projects (except Solar Project) \$4500 Solar Projects Attorney fees determined by OCIDA Legal Representative.	Due at time of Request

OCIDA reserves the right to modify this schedule at any time and assess fees and charges in connection with other transactions such as grants of easement or lease or sale of OCIDA-owned property.

Section X: Recapture of Tax Abatement/Exemptions

Information to be Provided the Company: Each Company agrees that to receive benefits from the Agency it must, whenever requested by the Agency or required under applicable statutes or project documents, provide and certify or cause to be provided and certified such information concerning the Company; its finances, its employees and other topics which shall, from time to time, be necessary or appropriate, including but not limited to, such information as to enable the Agency to make any reports required by law or governmental regulation.

Please refer to the OCIDA Uniform Tax Exemption Policy (UTEP).

I have read the foregoing and agree to comply with all the terms and conditions contained therein as well as policies of the Onondaga County Industrial Agency.

If there are two applicants (Real Estate Holding and Operating Company) both need to complete this page.

complete two bager	
Name of Applicant(s) Company	TTM Technologies, Inc.
Signature of Officer or Authorized Representative:	Mu
Name & Title of Officer or Authorized Representative	Daniei Weber, EVP & Generai Counse
Date:	

Section XI: Conflict of Interest

Agency Board Members

- 1. Patrick Hogan, Chairperson
- 2. Janice Herzog, Vice Chairperson
- 3. Sue Stanczyk, Director
- 4. Kevin Ryan, Director
- 5. Fanny Villarreal, Director
- 6. Cydney Johnson, Director
- 7. Elizabeth Dreyfuss, Director

Agency Officers/Staff

- 1. Robert M. Petrovich, Executive Director
- 2. Nathaniel Stevens, Treasurer
- 3. Svetlana Dyer, Secretary
- 4. Karen Doster, Recording Secretary
- 5. Alexis Rodriguez, Assistant Treasurer

Agency Legal Counsel & Auditor

- 1. Jeffrey Davis, Esq., Barclay Damon LLP
- 2. Amanda Fitzgerald, Esq., Barclay Damon LLP
- 3. Michael G. Lisson, CPA, Grossman St. Amour Certified Public Accountants PLLC

The Applicant(s) has received a list of members, officers and staff of the Agency. To the best of my knowledge, no member, officer or employee of the Agency has an interest, whether direct or indirect, in any transaction contemplated by this Application, except as hereinafter described:

If there are two applicants (Real Estate Holding and Operating Company) both need to complete this page.

Name of Applicant(s) Company	TTM Technologies, Inc.		
Signature of Officer or Authorized Representative:	Mul		
Name & Title of Officer or Authorized Representative:	Dan Weber, EVP & General Counsel		
Date: 1/26/2024			

Section XII: Representations, Certifications, and Indemnification

If there are two	applicants (Real Estate I	Holding and	Operating (Company)	both need to	complete this
page.							

Dan Weber	_ (Name	of CE	O or	other	authorized	represer	ntative	of
Applicant)(s) confirms and says	that he	/she is	the	Executive '	VP & General	Counsel	(title)	of
TTM Technologies, Inc. (nar	me of co	orporation	or o	other en	ntity) name	ed in the	attache	ed
Application (the "Applicant"), tha	t he/she	has read	the fe	oregoin	g Applicati	on and k	nows th	ne
contents thereof, and hereby repres	ents, und	erstands,	and o	therwis	se agrees wi	th the Ag	gency ar	ıd
as follows:								

- **A. First Consideration for Employment:** In accordance with §858-b (2) of the New York General Municipal Law, the Applicant understands and agrees that if the Project receives any Financial Assistance from the Agency, except as otherwise provided by collective bargaining agreements, where practicable, the Applicant will first consider persons eligible to participate in WIA programs who shall be referred by the CNY Works for new employment opportunities created as a result of the Project.
- **B.** Annual Sales Tax Filings: In accordance with §874(8) of the New York General Municipal Law, the Applicant understands and agrees that if the Project receives any sales tax exemptions as part of the Financial Assistance from the Agency, the Applicant agrees to file, or cause to be filed, with the New York State Department of Taxation and Finance, the annual form prescribed by the Department of Taxation and Finance, describing the value of all sales tax exemptions claimed by the Applicant and all consultants or subcontractors retained by the Applicant. For additional information on NYS sales and use tax see here.
- C. Outstanding Bonds: The Applicant understands and agrees to provide on an annual basis any information regarding bonds, if any, issued by the Agency for the project that is requested by the Comptroller of the State of New York.
- **D. Employment Reports:** The Applicant understands and agrees that, if the Project receives any financial assistance from the Agency, the Applicant agrees to file with the Agency, at least annually or as otherwise required by the Agency, reports regarding the number of people employed at the project site, salary levels, contractor utilization and such other information (collectively, "Employment Reports") that may be required from time to time on such appropriate forms as designated by the Agency. Failure to provide Employment Reports within 30 days of an Agency request shall be an event of default under the Project closing documents. Please see this page for ST-340 form required in the above referenced employment report.

- **E. Prevailing Wage:** The Applicant understands and agrees that, if the Project receives any financial assistance from the Agency, the Applicant shall determine whether the Project is a "covered project" pursuant to Section 224-a of Article 8 of the New York Labor Law and, if applicable, the Applicant shall comply with Section 224-a of Article 8 of the New York Labor Law; and the Applicant further covenants that the Applicant shall provide such evidence of the foregoing as requested by the Agency.
- **F. Compliance:** The Applicant understands and agrees that it is in substantial compliance with applicable local, state, and federal tax, worker protection, and environmental laws, rules, and regulations. The Applicant confirms and acknowledges that the owner, occupant or operator receiving financial assistance for the proposed Project is in substantial compliance with applicable local, state, and federal tax, worker protection and environmental laws, rules and regulations.
- **G.** The Applicant understands and agrees that the provisions of Section 862(1) of the New York General Municipal Law, as provided below, will not be violated if financial assistance is provided for the proposed Project:
 - § 862. Restrictions on funds of the Agency. (1) No funds of the Agency shall be used in respect of any project if the completion thereof would result in the removal of an industrial or manufacturing plant of the project occupant from one area of the state to another area of the state or in the abandonment of one or more plants or facilities of the project occupant located within the state, provided, however, that neither restriction shall apply if the agency shall determine on the basis of the application before it that the project is reasonably necessary to discourage the project occupant from removing such other plant or facility to a location outside the state or is reasonably necessary to preserve the competitive position of the project occupant in its respective industry.
- **H.** The Applicant understands and agrees that it is in substantial compliance with applicable local, state and federal tax, worker protection, and environmental laws, rules and regulations. The Applicant confirms and acknowledges that the owner, occupant or operator receiving financial assistance for the proposed Project is in substantial compliance with applicable local, state, and federal tax, worker protection and environmental laws, rules and regulations.
- I. The Applicant confirms and acknowledges that the submission of any knowingly false or knowingly misleading information may lead to the immediate termination of any financial assistance and the reimbursement of an amount equal to all or part of any tax exemption claimed by reason of the Agency's involvement in the Project.
- **J.** The Applicant confirms and hereby acknowledges that as of the date of this Application, the Applicant is in substantial compliance with all provisions of Article 18-A of the New York General Municipal Law, including, but not limited to, the provision of Section 859-a and Section 862(1) of the New York General Municipal Law.

The Applicant and the individual executing this Application on behalf of Applicant acknowledge that the Agency and its counsel will rely on the representations and covenants made in this Application when acting hereon and hereby represents that the statements made herein do not contain any untrue statement of a material fact and do not omit to state a material fact necessary to make the statement contained herein not misleading.

- **K.** The Agency has the right to request and inspect supporting documentation regarding attestations made on this application.
- Hold Harmless Agreement: Applicant hereby releases Onondaga County Industrial Development Agency and the members, officers, servants, agents and employees thereof (the "Agency") from, agrees that the Agency shall not be liable for, and agrees to indemnify, defend and hold the Agency harmless from and against any and all liability arising from or expense incurred by: (A) the Agency's examination and processing of, and action pursuant to or upon, the attached Application, regardless of whether or not the Application or the Project described therein or the tax-exemptions and other assistance requested therein are favorably acted upon by the Agency; (B) the Agency's acquisition, construction, reconstruction, equipping and/or installation of the Project described therein and (C) any further action taken by the Agency with respect to the Project, including without limiting the generality of the foregoing, all cause of action and attorney's fees and any other expenses incurred in defending any suits or action which may arise as a result of any of the foregoing. If, for any reason, the Applicant fails to conclude or consummate necessary negotiations, or fails, within a reasonable or specified period of time, to take reasonable, proper or requested action, or withdraws, abandons, cancels or neglects the Application, or if the Agency or the Applicant are unable to reach final agreement with respect to the Project, then, and in the event, upon presentation of an invoice itemizing the same, the Applicant shall pay to the Agency, its agents or assigns, all costs incurred by the Agency in the process of the Application, including attorney's fees, if any.

Name of Applicant Company:	TTM Technologies, Inc.				
Signature of Officer or Authorized Representative:					
Name & Title of Officer or Authorized Representati	ve: Dan Weber, Executive Vice President and ELO				
Date: 1-26-24					
•					
STATE OF MISSOURI)				
COUNTY OF ST. LOUIS) ss.;				
Daniel J. Weber , b	eing first duly sworn, deposes and says:				
• •	on, I know the contents thereof, and that to the pplication and the contents of this Application				
	(Signature of Officer)				
Subscribed and affirmed to me under perper this 24th day of again the second of the se	Months Herman Motory Rustic				

Rev 6.8.23

TTM Technologies, Inc. OCIDA Application January 2024

Section I: Applicant Information

- **A) 2.** Owner: TTM has an option to purchase and is under contract with the property owner for the four parcels at 6457, 6473, 6485, and 6493 Fly Road.
- **D)** Anaren Microwave, Inc., a company that was acquired by TTM Technologies, Inc. in April of 2018, previously obtained a PILOT in or around February 1, 2010 for a 2nd Floor Addition for tax parcel 039-07-060/01. The PILOT was terminated February 28, 2021.

Section II: Project and Site Information

A) Project Location:

Full Market Value:

Tax Parcel	Full Market Value	Land Only Assessment
*03907-06.0	\$5,618,000	\$875,000
*03907-06.0/01	\$4,240,000	N/A
03710-4.1	\$378,000	\$378,000
**03710-3.1	\$148,100	\$31,700
**03710-2.1	\$124,400	\$23,400
**03710-01.1	\$133,700	\$21,300
*03710-04.4	\$237,600	\$237,600
*03710-05.1	\$295,700	\$291,900

^{*}Current Facility at 6635 Kirkville Rd.

^{**}Parcels on Fly Rd. that are currently improved with single-family dwellings to be removed as part of the project.

Section II: Project and Site Information

D) The Project described in this application would not be undertaken but for the financial assistance provided by the Agency. The benefits available from the Agency are essential in combination with those incentives that have been proposed by Empire State Development and those sought from the Federal Government. TTM has valued its long-standing relationship with Onondaga County, but TTM requires the full support from not only Federal and State resources, but is relying on the Onondaga County incentives to move this expansion forward. TTM needs the support of Onondaga County to continue to expand its capabilities in the region and can't justify the scope and scale of the expansion without this support. TTM is embarking on this project in order to support Department of Defense technology advancement objectives and the domestic Aerospace and Defense industry.

Section II - E

Description of Project

Description of Project: Please attach a detailed narrative of the proposed Project. Please attached copies of site plans, sketches or maps. This narrative should include, but is not limited to:

 \square (i) a description of your Company's background, customers, goods and services and the principalgoods and services and the principal products to be produced and/or the principal activities that will occur on the Project site;

Headquartered in Santa Ana, California, TTM Technologies, Inc. is a leading global technology solutions company and printed circuit board manufacturer. We focus on quick-turn and volume production of technologically advanced PCBs and backplanes, and the design and manufacture of high-frequency radio frequency ("RF") and microwave components and assemblies. TTM stands for "time-to-market" and is a time-critical, one-stop advanced technology and manufacturing services that enable our Department of Defense customers to shorten the time required to bring their gamechanging electronics to the warfighter. TTM's Aerospace and Defense Sector is head quartered in Syracuse, NY where we also have 508 employees who engineer and manufacture leading edge microelectronics, printed circuit boards and other technologies for the Department of Defense.

TTM Technologies' 508 Syracuse employees have supported the Aerospace & Defense microelectronics market since 1967, and understand the importance of PCBs to the microelectronics ecosystem. The products they and other Central New York companies make depend on secure and trusted PCBs for all their electronic products. Not captured in the news about the CHIPS Act is that even though American companies invented and led the world in PCB technology, our PCB industry shrunk from 30 percent to 4 percent of the world's supply over the past 20 years. We are in the precarious position of depending on other nations for 96 percent of the PCBs made worldwide with heavy dependence on China and Southeast Asia. As a result, our existing facility will be more competitive with the addition of the new facility and the new opportunities created by virtue of a much larger shared workforce and broader engineering capabilities. The proximity of the new facility to the existing facility will enable the growth and continued success of the existing facility, and allow it to flourish with the investment into a Central New York campus, an opportunity not available for the existing facility without the development of this new facility in a campus environment. It is anticipated there will be growth of workforce and capabilities at the existing facility that would not have occurred but for the campus approach which was a key driver in the selection of Central New York for this new development project. The new facility will bring career

42 of 48 development opportunities to our existing workforce, creating additional supervisory and management roles for career advancement, thereby further anchoring our workforce to Central New York. The workforce at the new facility will also better enable the transition of employees into the high tech microelectronics and electronics integration capability found at the existing facility, effectively creating a much stronger bench of talent, a challenging workforce to currently cultivate in Central New York.

The new TTM Technologies Syracuse Aerospace & Defense facility site is on 22.78 acres in the Town of Dewitt. This project will enable the vertical integration of key capabilities in the microelectronics domain, both within the boundaries of the local TTM campus and more broadly with local existing and future A&D customers, to collectively better meet the needs of the Department of Defense. Customer interface and support will come from the existing building, as well as corporate support from various business functions. Design engineering and program oversight, production collaboration, and leadership management will largely come from the existing building, with close interaction to meet customer needs and requirements. It is expected that employees of the new site will utilize and share resources in the existing building. This will include corporate interface, benefits support, and physical facilities, such as the full cafeteria and employee workout center. The stand-up of this production capability adjacent to TTM's existing microelectronics facility allows for a national security level design-to-delivery capability wholly contained within this campus in Central New York. Some products built in the new facility will be delivered directly to the existing facility for integration into electronic assemblies produced at the existing facility. This design-to-delivery capability across the two sites is a significant advantage for local companies in the Aerospace & Defense sector, creating a domestic capability at this scale not found anywhere else in the United States. The synergies of the two facilities will not only allow for more efficient manufacturing, but also result in better service to customers. The new facility will be complementary to the existing facility, with employees of both buildings supporting the overarching campus through a shared services model, allowing for a more competitive and efficient operating model.

The new facility will produce Integrated circuit boards and state of the art automated manufacturing of ultra high-density interconnect (HDI) printed circuit boards. The conventional built facility will consist of a first floor total 117,940 sq. ft., of which approximately 60k sq. ft. will be used for this type of manufacturing with modular ISO Class 6, 7, & 8 Cleanrooms with ceiling heights at 3m to 5m in sections. Additionally with approximate Total 20k sq. ft. for small reception/office areas, conference rooms, IT server room, restrooms & corridors. The remaining 40k sq. ft. on the first floor and the entire 62,860 sq. ft. second floor will stand unfinished for future expansion. An intermediate 1st to 2nd story structural utility floor is to be located over a small portion of the modular cleanroom areas for easy utility access and process delivery systems to equipment below. An attached adjacent 33,970 sq.ft. 11-meter high adjacent annex will consist of process treatment systems, mechanical/electrical equipment rooms, loading dock areas, shipping/ receiving, and engineering support offices. Exterior of the Site will consist of separate service entrance road and truck trailer access to rear loading docks areas. 316 parking spot area will be constructed for employees, customers and visitors. The existing site will undergo minor modifications and investment as part of the new project. The site is under an option to purchase with the current owner of the property.

 \Box (ii) the size of the Project in square feet and a breakdown of square footage per each intended use;

The anticipated size of the proposed project is 214,770 square feet, broken down as follows:

- 117,940 square foot ground floor with mechanical mezzanine space
- 62,860 square foot second floor
- 33,970 square foot mechanical annex building
- 214,770 square feet total building

6457 Fly Road (037.-10-04.1)

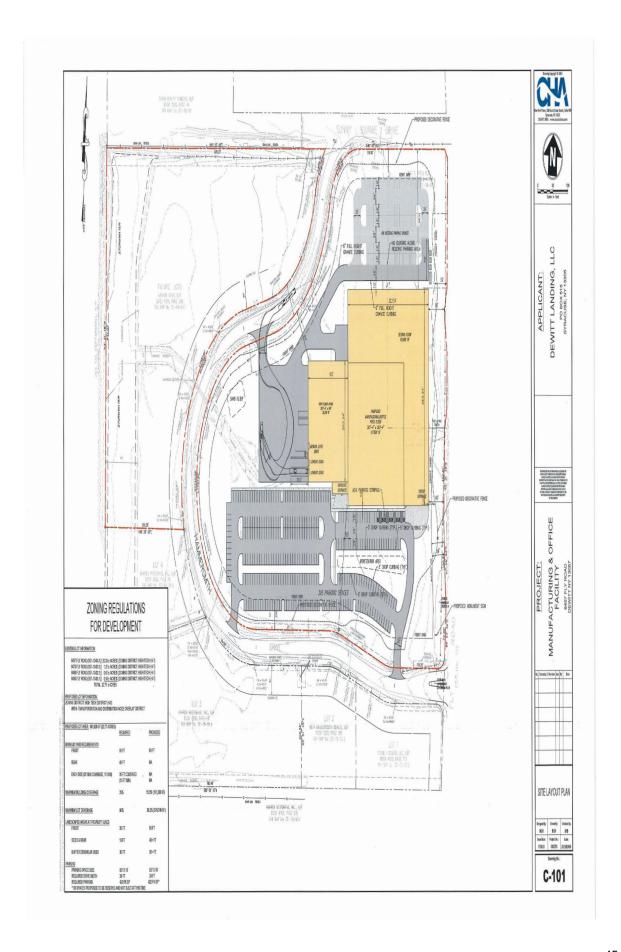
(iii) the size of the lot upon which the Project sits or is to be constructed;

The lot upon which the Project is to be constructed anticipates the re-subdivision of four existing properties into a singular tax parcel. The main parcel (6457 Fly Road) will be conjoined with three smaller parcels. This assemblage - by tax number and by size/acreage - is anticipated to be as follows:

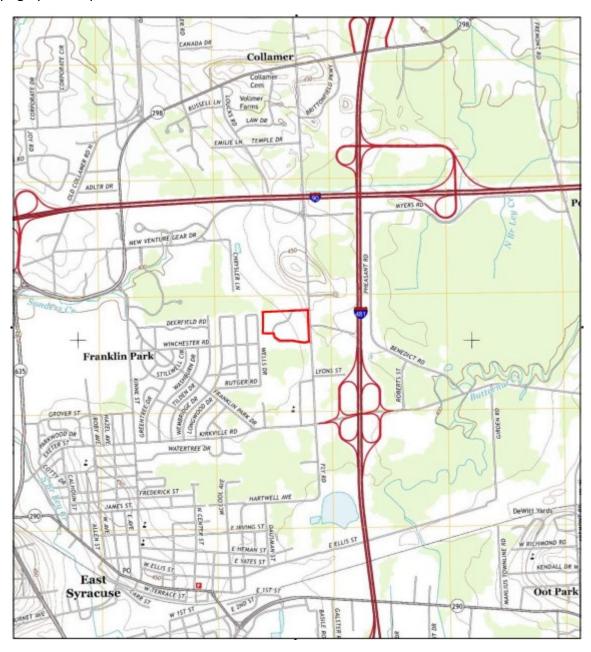
20.24 acres - vacant land

 6473 Fly Road (03710-03.1) 6485 Fly Road (03710-02.1) 	1.27 acres – improved residential parcel0.68 acres – improved residential parcel
• 6493 Fly Road (03710-01.1)	<u>0.59 acres</u> – improved residential parcel
Totaling	22.78 acres
\square (iv) the current use of the site and the i	ntended use of the site upon completion of the Project;
The current use of the site is a mix of I land (3 properties totaling 2.54 acres).	largely vacant land (20.24 acres) coupled with residential .
The future use of the land will be a preaerospace, and defense industries.	ecision manufacturing facility for the semiconductor,
☐ (v) describe your method for site contro	ol (Own, lease, other)
	ntly owned by a single-purpose LLC (Dewitt Landing, e property outright at which point DeWitt Landing e property.
Site Plan:	

^{*}The existing facility has 164,215 sq. ft.; 137,665 sq. ft. on the first floor and 26,550 sq. ft. on the second floor.



Topographic Map Location



Section II: Project and Site Information - G

The Project described in this application would not be undertaken but for the financial assistance provided by the Agency. The benefits available from the Agency are essential in combination with those incentives that have been proposed by Empire State Development and those sought from the Federal Government. TTM has valued its long-standing relationship with Onondaga County, but TTM requires the full support from not only Federal and State resources, but is relying on the Onondaga County incentives to move this expansion forward. TTM needs the support of Onondaga County to continue to expand its capabilities in the region and can't justify the scope and scale of the expansion without this support. TTM is embarking on this project in order to support Department of Defense

technology advancement objectives and to support the domestic Aerospace and Defense industry.

Without state and local and federal incentives, TTM would not move forward with this project.

Section II: Project and Site Information – H

Site Plan Review Submitted 11/22/2023; Subdivision submitted 1/5/2024

Section III: Financial and Employment Section - D

See future employment chart

Job Title/Category	Current	FTE Jobs	FTE Jobs	FTE Jobs	FTE Jobs
	Annual	Create	Create	Create	Create
	Pay	Year 1	Year 2	Year 3	Year 4
Production Operator	\$53,235.42	3	19	127	31
Inspection, Shipping, Wet Lab	\$60,172.53	1	2	41	19
All Tech A, CAM Op, IT	\$82,672.79	0	3	10	5
Eng. and Planning	\$89,185.01	2	14	29	11
HR, EHSS, Test Eng. PM, EPM	\$111,821.75	3	5	8	1
SG&S, Eng. M/T, Test M2, More	\$87,031.65	6	17	30	13
TOTAL		15	60	245	80
Grand Total Over 4Year	400				