

Onondaga County Industrial Development Agency
Regular Meeting Minutes
January 8, 2019

A regular meeting of the Onondaga County Industrial Development Agency was held on Tuesday, January 8, 2019 at the 333 West Washington Street, Syracuse, New York in the large conference room on the first floor.

Patrick Hogan called the meeting to order at 8:00 am with the following:

PRESENT:

Patrick Hogan
Susan Stanczyk
Kevin Ryan
Janice Herzog

DELAYED:

Fanny Villarreal

ABSENT:

Victor Ianno
Steve Morgan

ALSO PRESENT:

Robert Petrovich, OCIDA, Executive Director
Genevieve Suits, Secretary
Karen Doster, Recording Secretary
Christopher Cox, Assistant Treasurer
Brian Bartlett, Office of Economic Development
Tony Rivizzigno, Barclay Damon Law Firm
Jim Gosier, Ultra Dairy, LLC
Lauryn LaBorde, SCSD
Bill Maxim, Carpenter's Union

APPROVAL OF REGULAR MEETING MINUTES – NOVEMBER 29, 2018

Upon a motion by Janice Herzog, seconded by Susan Stanczyk, the OCIDA Board approved the regular meeting minutes of November 29, 2018. Motion was carried.

TREASURER'S REPORT

Genevieve Suits gave a brief review of the Treasurer's Report for the month of December 2018.

Upon a motion by Janice Herzog, seconded by Susan Stanczyk, the OCIDA Board approved the Treasurer's Report for the month of December 2018. Motion was carried.

PAYMENT OF BILLS

Genevieve Suits gave a brief review of the Payment of Bills Schedule #426.

Janice Herzog asked for an explanation of the National Grid payment. Genevieve Suits stated it's for the advancement of gas and electric and utilities. Tony Rivizzigno stated studies are being done for gas and electric. He stated it is there but they have to figure out if they move it to White Pine how it affects the grid. He stated that is a cost but we have a grant reimbursement.

Sue Stanczyk stated she sees OCIDA pays for the rent, internet and copier expenses and asked if OCDC reimburses the Agency. Christopher Cox stated OCDC pays 100% of the rent and OCIDA pays them back 50%.

Upon a motion by Janice Herzog, seconded by Susan Stanczyk, the OCIDA Board approved the Payment of Bills Schedule #426 for \$677,744.09. Motion was carried.

CONFLICT OF INTEREST DISCLOSURE

The Conflict of Interest statement was circulated and there were no comments.

APPOINT ROBERT PETROVICH AS INTERIM EXECUTIVE DIRECTOR OF OCIDA

Robert Petrovich stated he is happy to be here and looks forward to working with the Board and if there are any questions he is happy to respond. He stated it has been an exciting five days.

Upon a motion by Susan Stanczyk, seconded by Kevin Ryan, the OCIDA Board approved a resolution appointing Robert Petrovich as Interim Executive Director of OCIDA.

COR VAN RENNELAER STREET COMPANY II, LLC AND COR VAN RENNELAER STREET COMPANY III, INC.

Tony Rivizzigno stated COR needs more time to finish the project. He stated they are not receiving additional benefits just an extension of time. He stated it is for the apartments at the Inner Harbor.

Sue Stanczyk asked if they have a time frame they expect it to be finished. Tony Rivizzigno stated they do but he doesn't have it with him. He stated it is almost done.

Sue Stanczyk asked if there is a reason for the delay. Tony Rivizzigno stated he thinks it is just what they encountered with construction.

Kevin Ryan asked if it is just apartments. Genevieve Suits stated there is mixed use on the first floor.

Upon a motion by Janice Herzog, seconded by Susan Stanczyk, the OCIDA Board approved a resolution extending sales and use tax exemption for COR Van Rensselaer Street Company II and COR Van Rensselaer Street Company III, Inc. Motion was carried.

ULTRA DAIRY, LLC

Jim Gosier stated he would be happy to answer any questions the Board has. He stated they are breaking ground next week for their 4th expansion of the Ultra Dairy facility. He stated this is Phase I and they have a 5th Phase on the board already.

Tony Rivizzigno asked where their product goes and in how many states. Jim Gosier stated the Ultra Dairy plant is a little different than the traditional dairy plant in that they process their product at a higher temperature which gives an extended shelf life. He stated their milk and cream products have a shelf life of 75 days and some of their non-dairy products have a shelf life of up to 180 days. He stated that allows them to ship all over the country. He stated they are in over 40 states and Puerto Rico. He stated they have pretty much blanketed the east coast and they are well into the mid-west. He stated the technology they use gives them a larger footprint.

Patrick Hogan stated they work with farmers upstate. Jim Gosier stated all of their milk comes from Central New York, on average about 34 miles from the plant. He stated they have their own fleet of trucks.

Janice Herzog asked who their national competitors are. Jim Gosier stated there are 4-5 extended shelf life plants in the northeast. He stated there is a big one in New Jersey, a couple in Pennsylvania and a couple in Ohio so they do have competition but there is more business than capacity which is prompting the expansion.

Tony Rivizzigno stated this is a great home town success story.

Upon a motion by Susan Stanczyk, seconded by Janice Herzog, the OCIDA Board approved a resolution authorizing adoption of the SEQR determination, authorize sales tax abatement and real property tax abatement for Ultra Dairy, LLC. Motion was carried.

The OCIDA Board went into executive session at 8:12 am.

The OCIDA Board adjourned executive session at 8:19 am.

(Fanny Villarreal arrived at 8:19 am

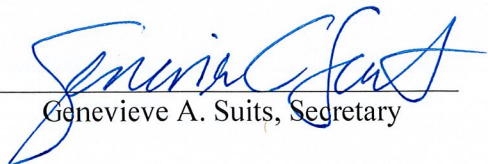
IMMEDIATE MAILING SERVICES, INC.

Patrick Hogan stated this is the final resolution. He stated IMS is expanding and they are a great outfit.

Tony Rivizzigno stated they have been trying to get their financing and everything is good to go now.

Upon a motion by Janice Herzog, seconded by Kevin Ryan, the OCIDA Board approved a resolution authorizing sales tax abatement, real property tax abatement and an exemption from mortgage recording tax. Susan Stanczyk abstained. Motion was carried.

Upon a motion by Kevin Ryan, the OCIDA Board adjourned the meeting at 8:20 am. Motion was carried.


Genevieve A. Suits, Secretary